



Starting with a new software doesn't have to be difficult or time consuming. We have options that simplify the transition of your operations to PestPac, providing tools and processes that focus on the data needed to effectively run your business. PestPac's conversion options simplify the migration of your data so that you can continue to focus on what really matters: **growing your business, servicing your customers, and maximizing your revenue.**

**We offer a range of solutions for converting to PestPac designed to fit your business needs. You can choose between the following options:**

## Self Conversion

Through our easy to use Data Import Utility, import files containing your current data into PestPac on your own. Save time on data entry and start using your new software right away.

**Perfect for businesses that:**

- Do not need to retain past customer history
- Have dedicated office staff who can implement PestPac

## Standard Conversion (Most Recommended)

Partner with a WorkWave specialist to review your current data and desired mappings with the end goal of bringing that data into the new system while maintaining data consistency and accessibility. During this conversion, we upload your data and allow you to focus on training and preparing your team. WorkWave will convert predefined tables and fields from their current data format into equivalent or like tables (dependent on the third party data).

**Perfect for businesses that:**

- Have large amounts of customer information, including service setups, service orders and renewals
- Need to bring over accounts receivable (billing invoices) and billing history
- Will adjust their setups (if needed) prior to conversion or are willing to do so after conversion. Optional Professional Data Services are available on a statement of work (SOW) basis post-conversion

## Custom Conversion

WorkWave specialists will provide a detailed experience, helping you to transform your business. This conversion is for very large, specialized operations. Custom Data Conversions include a sample environment for you to review drafts and implementation rules prior to final migration.

**This specialized conversion is limited to those companies that:**

- Are looking to migrate diverse sources into one
- Have customizable rules designed to transform data
- Need historical reporting

### Self-Services vs. Standard Data Conversion

What can be brought over and what is included?	SELF CONVERSION Convert on Your Time	STANDARD Let Us Handle the Conversion
Hands-on training and onboarding	✓	✓
Online training at your convenience – available 24/7	✓	✓
Access to PestPac experts	✓	✓
A sample environment to practice and train in while you make the switch		✓
Location/Customer Data (including: names, emails, phone numbers and addresses)	✓	✓
Service Setup/Initial Order and associated Service lines	✓	✓
Billing invoices, Invoice History		✓
Detailed service history		✓
Recurring Services – Service Setups, Service Orders and Renewals		✓

## Optional Data Requests (customer dependent)

- GL Refresh
- Commission Refresh
- Location/Bill-to Custom/User-Defined Field Mapping
- Store source data such as Old Account #, Setup ID or other indicators for future reference

- WWP Token migration can be included at additional cost dependent on the source data availability.
- The Inclusions/Exclusions listed are not indicative of the final list nor do they encapsulate the entirety of the final conversion process.
- Speak with your account manager to learn more about which fields can be considered for conversion.
- Any data cleaning and/or grooming required before or after your conversion can be completed via a Custom Conversion and requires a statement of work (SOW) prior to the conversion process.